BULGARIAN PORTS INFRASTRUCTURE COMPANY

PORT TERMINALS OPERATION DIRECTORATE

PORT TERMINAL FERRY COMLEX VARNA

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BULGARIAN PORTS INFRASTRUCTURE COMPANY

PRICES AND CONDITIONS

FOR PERFORMING ACTIVITIES AND SERVICES ON THE TERRITORY OF THE PORT TERMINAL "FERRY COMPLEX VARNA"

PORT TERMINALS OPERATION DIRECTORATE

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I. BASIC PROVISIONS

Art. 1. (1) Port Terminal /PT/ "Ferry Complex Varna" is part of the public transport Port of Varna. Bulgarian Ports Infrastructure Company is the port operator of PT "Ferry Complex Varna".

(2) These "Prices and conditions for the performance of activities and services on the territory of the port terminal "Ferry Complex Varna"" regulate the conditions, prices and payment for the port services performed for the handling of ships and vehicles and other accompanying activities, as well as other services.

Art. 2.(1) The prices of the services performed in the terminal are specified in euros and shall be paid by the customers in BGN at the exchange rate of the Bulgarian National Bank for the day of the provision of the service.

(2) When invoicing the services provided, the terminal shall charge VAT in accordance with the legislation in force.

II. CONDITIONS FOR PROVISION AND PAYMENT OF BASIC PORT SERVICES

Art. 3. The basic port services offered by the terminal are:

1. Loading and/or unloading on/off Ro-Ro vessels of vehicles and other equipment and cargo;

2. Servicing ferry vessels, motor vehicles and passengers;

3. Provision of drinking water and electricity supply facilities;

4. Other port services.

Art. 4.(1) Depending on the type of service, operation, handling option, the basic port services shall be paid in accordance with Table No. 1.

III. OBLIGATIONS TO PAY FOR THE SERVICES

Art. 5.(1) The services under these "Prices and conditions for the performance of activities and services on the territory of the port terminal "Ferry Complex Varna"" shall be paid to the terminal by its customers who have requested the performance of port services,

(2) The Customer shall pay for all port services related to the handling of the cargo provided.

Art. 6.(1) Payments between the terminal and its customers shall be made in accordance with the legislation in force in the Republic of Bulgaria in the form of:

1. Direct money transfer to the terminal's bank account;
2. Cash at the terminal’s payment office
3. Card payments.

Art. 7.(1) For the port services performed, the terminal shall draw up invoices within the legally established time limits with the primary documents attached thereto, in accordance with these "Prices and Conditions for the Performance of Activities and Services on the Territory of Varna Ferry Terminal".

(2) The terminal shall send the issued invoices by bank transfer by e-mail to the customers, and the time limit for their payment under Article 10, paragraph 1, shall start from that date.

Art. 8. The amounts for the additional operations performed shall be collected immediately after their execution, unless otherwise agreed in advance between the terminal and the customers.

Art. 9. For services not specified in these "Prices and conditions for the performance of activities and services on the territory of the port terminal "Ferry Complex Varna" or requiring the provision of additional specific conditions for their performance, the customers shall pay at the prices for the nearest service, unless a specific price has been previously agreed between the terminal and the customers.

Art. 10. (1) In the event that no other special agreements have been signed between the terminal and its customers concerning the terms of payment for the port services rendered, the customers shall be obliged to settle the payments on the invoices sent to them within 5 (five) days.

Art. 11. (1) Payments from the customers to the port operator shall be made before the departure of the vessel, in compliance with the applicable regulations and the agreements reached for the provision of port services:

(2) For the charges levied in accordance with the "Prices and conditions for the performance of activities and services on the territory of the port terminal "Ferry Complex Varna"", the Bulgarian Ports Infrastructure Company shall issue invoices, which shall be handed to the ship`s agent or other duly authorized representative of the ship;

(3) At the discretion of the port operator, the port operator may require its customers to pay the charges in advance;

(4) In the event that the charges due for the ship's stay and handling at the port terminal are not paid in due time, the port operator shall be entitled to have the ship arrested in accordance with Article 364a of the Merchant Shipping Code in conjunction with the International Convention for the Arrest of Ships, done at Geneva on 12 March 1999;

(5) In the event of a systematic delay in payment of the charges due by the customer (3 or more consecutive delays, each of which for more than 15 days) or in the event of one complete non-payment of an invoiced obligation, the Bulgarian Ports Infrastructure Company shall be entitled to:

- suspend the provision of services;
- request advance payment for services;
- refuse to receive a vessel until all previous receivables have been settled.

IV. GENERAL PROVISIONS

Art. 12. In case of specific situation or conditions of the port terminal "Ferry Complex Varna" and/or specific requirements of the customer regarding the handling, the prices shall be determined by negotiation.

Art. 13. The working hours of the port terminal "Ferry Complex Varna" shall be announced by order of the Director General of the Bulgarian Ports Infrastructure Company.

Art. 14. All ship-owners using port services in accordance with these “Prices and conditions for the performance of activities and services on the territory of the port terminal "Ferry Complex Varna"” shall be obliged to provide the terminal with information upon request in accordance with the Maritime Space, Inland Waterways and Ports of the Republic of Bulgaria Act (MSIWPRBA).

Art. 15. (1) Changes to the prices and conditions may be made during the year.

(2) In case of a proposal for discounts or prices other than those regulated in these "Prices and conditions for the performance of activities and services on the territory of port terminal "Ferry Complex Varna"", the cargo volumes offered by the customer, its reliability and position on the market, as well as its correctness in payments shall be analyzed. Taking into account the need to attract cargo, the market situation (including pricing) and the specific conditions, it is possible to make an offer to the customer for specific individual conditions for the use of port services;

(3) Customers shall be notified thereof via the website of the Bulgarian Ports Infrastructure Company.

(4) Interpretations on the application of these "Prices and conditions for the performance of activities and services on the territory of the port terminal "Ferry Complex Varna"" shall be given by the Director of the Port Terminals Operation Directorate and shall be binding for all customers using the port services.

Art. 16. These "Prices and conditions for the performance of activities and services on the territory of the port terminal "Ferry Complex Varna"" are approved by Order No. RD-09-2/15.01.2025 of the Director General of the Bulgarian Ports Infrastructure Company and **become effective as of 16.01.2025.**

V. PRICE CONDITIONS

TABLE No. 1

No.	Name	Unit of measurement	Unit price (EURO)	Note
	I. BRIDGE CROSSING PRICES:			
1.	Handling in/out, incl. stowage of **loaded railroad cars** to/from vessel	each	40,00 €	per railroad car
2.	Handling in/out, incl. stowage of **empty railroad cars** to/from vessel	each	30,00 €	per railroad car
3.	Handling in/out, including stowage **of railroad cars with eight (8) axles or more** and railroad cars with RID and IMDG Class 7 cargo to/from a vessel	each	120,00 €	per railroad car
4.	Handling in/out, incl. stowage of **trucks and trailers with/without towing vehicle,** to/from a vessel at PT "FC - Varna"	each	100,00 €	per vehicle / transport unit
5.	Handling in/out of **trucks and trailers with/without a tractor (oversized)** to/from a vessel in PT "FC - Varna"	each	120,00 €	per transport unit
6.	Handling in/out, incl. stowage of **wheeled tractors** over 5 tonnes or **buses** to/from a vessel at PT "FC - Varna"	each	140,00 €	per tractor / bus
7.	Handling in/out, incl. stowage of empty trucks**,** to/from vessel at PT "FC - Varna"	each	60,00 €	per vehicle
8.	Handling in/out, incl. stowage of **cars,** to / from a vessel in PT "FC - Varna"	each	30,00 €	per vehicle

9.	Handling in/out, incl. stowage of **wheeled tractors, light trucks up to 5 tonnes and minibuses (vans)** on their own, to/from a vessel in PT "FC - Varna"	each	60,00 €	On a motor vehicle
10.	Motorcycles	each	10,00 €	on a motorcycle
11.	Passengers	each	5,00 €	Per person (for children under 12 - free of charge)
	II. DISINFECTION PRICES:			
1.	External **disinfection of the railroad cars** that passed through PT "FC - Varna"	each	12,00 €	per railroad car
2.	Exterior **disinfection of passenger cars, light trucks up to 5 tons or minibus** in PT "FC - Varna"	each	10,00 €	per vehicle
3.	External **disinfection of trucks, buses or wheeled tractor** PT "FC - Varna"	each	15,00 €	per vehicle
	III. PARKING PRICES:*			
1.	For parking in PT "FC - Varna" of vehicles weighing up to 2.5 tons	pcs./ day	5,00 €	per transport unit and started day
2.	For parking in PT "FC - Varna" of vehicles weighing from 2.5 tons to 5 tons	pcs./ day	7,00 €	per transport unit and started day
3.	For parking in PT "FC - Varna" of vehicles weighing more than 5 tons	pcs./ day	9,00 €	per transport unit and started day
	IV. MOORING/UNMOORING PRICES:			
1.	Mooring / unmooring up to 10 000 GT	each	250,00 €	payable separately for each of the services
2.	over 10 001, for every 1 000 GT started	each	100,00 €	the charge under Point 1 and additionally Point 2 payable separately for each of the services
3.	Occupation of a provided /working/ berth without performing loading and unloading operations **	each	450,00 €	For each day started**
	V. UTILITY RATES:			
1.	Price of the service of providing vessels with access to electricity	each	120,00 €	Upon provision of access

2.	Cost of electricity	kWh		current price of a licensed supplier
3.	Price of service for maintenance of internal electricity network	kWh	15% of current supplier price	
4.	Service price for providing access to water	each	50,00 €	Upon provision of access
5.	Cost of water	cubic meters.		current price of a licensed supplier
6.	Service price for the supply of drinking water access to vessels on an international voyage	cubic meters.	4,00 €	
7.	Price of service for maintenance of internal 'Water-Supply and Sewerage" grid for other users (legal entities/natural persons), incl. coaster vessels	cubic meters.	10% of current supplier price	
	VI. PRICES FOR ADMINISTRATIVE AND OTHER SERVICES:			
1	For briefing on occupational safety of workers / representatives of the customer (according to the contract)	per unit	20.00 €	briefed
2.	Issuance of a personal access pass (including briefing) for one calendar year	per unit	15,00 €	per document
3.	Vehicle access pass for various types of services related to port activities for one calendar year	per unit	150.00 €	per document
4.	Issue of a permit for hot works, incl. inspection	per unit	60.00 €	per document
5.	Issue a declaration for temporary storage	per unit	0.1% of the temporary settlement, but not less than 50€	per document
	VIII. PRICES FOR THE PROVISION OF STORAGE SPACE:			
1.	Storage per tonne started and per day started from day 1 to day 15		0,03 €	indoor storage
2.	Storage per tonne started and per day started from day 1 to day 15		0,02 €	open storage
3.	Storage per tonne started and per day started from day 1 to day 30		0,07 €	indoor storage
4.	Storage per tonne started and per day started from day 1 to day 30		0,04 €	open storage
5.	Storage for a started tonne, per started 30-day period		2,80 €	indoor storage

6.	Storage for a started tonne, per started 30-day period		1,60 €	open storage
7.	Storage area per square meter, per month started		3,00 €	indoor storage
8.	Storage area per square meter, per month started		2,00 €	open storage
	VIII. PRICES FOR STAYING ON A NON-WORKING BERTH:			
	Length/l. m.	**EUR per day**	**EUR for 10 days**	**EUR per month**
1.	Up to 15 m.	11,00	77,00	220,00
2.	From 16 m to 50 m.	15,00	105,00	330,00
3.	From 51m to 100m.	42,00	294,00	923,00
4.	From 101m to 150m.	60,00	420,00	1 320,00
5.	Over 150 m.	100,00	700,00	2 200,00
	IX. PRICES FOR CARRIAGE* **			
1.	**Stay on empty railroad cars**	par.	0,50 €	per started hour
	Stay on full railroad cars	par.	1,50 €	per started hour

*Charging under Point III of Table 1 shall be made after the 24th hour of the stay on the territory of PT "Ferry Complex Varna".
**The payment under Point IV, point 3 of Table 1 shall be made after the 24th working hour for unloading and the 32nd working hour for loading of the stay on the territory of PT "Ferry Complex Varna".
*** The charging under Point IX, point 1 of Table 1 applies to the stay of railroad cars on the tracks, owned by the Bulgarian Ports Infrastructure Company (from PPM 1 and 2 to the bogie change and transshipment workshops).

VI. SPECIAL CONDITIONS

1. In accounting for the provision of storage space under point VII - items 1, 2, 3 and 4 of Table 1, grace periods of storage shall be granted:

1.1. Import cargo - for a period of up to 5 (five) days;

1.2. Export cargo (including containers) - for a period of up to 10 (ten) days.

2. In case of violation of the "Regulations for the Access Control at PT "Ferry Complex Varna" and "Instructions for safe traffic and activity on the territory of PT "Ferry Complex Varna", for driving at unauthorized speed, improper parking and staying in prohibited areas, overnight stay, etc. the offender shall pay:

2.1. When the violation does not hinder production activities - 40.00 €;

2.2. In case of repeated violation - 60.00 €;

2.3. In case of third violation - 100.00 €;

2.4. When the violation impedes production activities - 100.00 €.

3. In case of damage to the safety and security machinery and equipment and components of the access control system (barriers, turnstiles, fencing facilities, etc.) the perpetrator shall pay:

3.1. In case of minor damage (bent or broken arm of a barrier, stand, turnstile, etc.) - 200.00 €

3.2. For medium damage (broken barrier arm, stand, tourniquet, etc. plus deformation of support strips or fastening elements) - 300.00 €.

3.3. In case of major damage to expensive components/ cameras, controllers, etc. - the value after inspection and evaluation by authorized personnel.

VII. CONTACT DETAILS OF "FERRY COMPLEX VARNA"

POSITION	NAME	CONTACT
Director of Port Terminals Operation Directorate	Kristiyan Bogoev	k.bogoev@bgports.bg
Port Terminal Manager	Veselin Lazarov	0888 925 380 v.lazarov@bgports.bg